



**Vineet , Nandini and Abhinav**

**Vineet Arora  
(System Consultant)**

I came to work for Farmers Mutual in the Summer of 2004 as a System Consultant, and have stayed on. I was initially hired to convert the legacy system for policy processing and administration, to current technologies.

I inherited part of the solution that was developed by a different consulting company. Only within a few weeks of reviewing what I inherited, I realized that we have to almost discard the incomplete work and start afresh and so we did.

We were finally able to release the first release of our system in July of 2005. Hardly any legacy system conversion ever happens without biting the bullet and some hurt burn that is associated with the change over, and we had our share. However with a steely resolve and unflinching support from Ron Jones and Dave Corsini, and their firm belief in my abilities we overcame the hurdles that came our way.

I would like to add that both our employees and agency force stood by us during the conversion phase. The system implementation would have been impossible to achieve without the continuing support from our employees, who were always willing to put in the extra effort needed.

By the end of 2007, we were feeling the need of upgrading our system to match the changing needs of business and technology. Instead of trying to retrofit what we had, we undertook the task of porting our existing system to latest technologies, which definitely had proven benefits.

We took little over 15 months, to upgrade the system into current technologies, and along the way we added several new features and modules to make it a just a little bit easier for both our employees and our agency force.

Once again, no system release is complete without long hours and complete dedication towards the end result. I feel proud to say that I have always put in nothing but my best foot forward and have readily accepted challenged put forth by the work at hand.

I have enjoyed my experience and challenges with Farmers Mutual and hope to be an associate for years to come.

I used to live and work in the United States from 1999 – 2005, and we returned home to Calcutta, India in summer of 2005. My wife now teaches at Environmental Studies at Calcutta Boys School, and my son is now a first grader at La Martiniere School For Boys.

I now have a home office that I work out of, I work US hours and am available for online consultation for most part of the business day at Farmers Mutual. Here in India we are about 10.5 hours ahead of the EST (which translates to +5:30 with respect to GMT). I visit US and the home office at Farmers Mutual, about once a year.

My son who is now a 6 year old is now an expert at the Nintendo Wii, that I bought him on my recent trip to the US earlier in 2009.

Both my parents and wife's mother stay only within a few minutes from our home and since both our parents are aging, we are able to provide a support network to make lives a little easy in their golden years.